

Ref no: WEBPAY/19/02

14<sup>th</sup> Feb, 2019

To,

Subject: Proposal for "Web Based Payroll Management Software - HRMTHREAD"

Our software's streamline your business process with exclusive features that increase efficiency, improve communications, and enhance performance, allowing you to be more productive, better equipped, at a lower cost.

We value your attention in the services provided by SYSTECH Softwares Pvt. Ltd. As per our discussion, please find enclosed the detailed features and costing for "Web Based Payroll Management Software - HRMTHREAD".

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Thank you,

Encl: Quotation for above mentioned software.



## Proposal for

# "Web Based Payroll Management Software"

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### 1. EXECUTIVE SUMMARY

- We have on hand experience of developing and implementing Payroll / HRIS software solutions of more than 15 years. We will leverage this knowledge while implementing this software
- Analysis of the features and functionality of the proposed software have been done on basis
  of requirement analysis.

### 2. SOFTWARE MODULES

### Web Based Payroll Management Software

As per the discussion during demonstration all the reports, summaries, calculations and layout will be provided by your side.

### Following are the assumptions on which the software will work:

- The software would reside on a centralized server which would be accessible to all, over the internet / intranet
- The software would be entirely access controlled such that only those users whose names are present in the master would have access to it.
- Each person would be assigned a role, which would decide the kind of access the user would get when he/she logs onto the software.



### 3. **COSTING**

### 3.1 Software Costing

The costing for existing software is as;

Cost Heads	Nature of Charge	Amount (in INR)
HRMTHREAD - One Company -250 Employee License	One Time	Refer Annexure I for details
Implementation Charges for One Company		Included in above cost

+ 18% GST

### 3.2 Training Costing

Cost Heads	Nature of Charge	Amount (in INR)
Online Software Training to System Administrator and other Executives		Included in above cost
Additional training if required after Six months would be chargeable.	Per day	5,000/-



### Annexure I

	Software	Version	Price
1.	Sensys EasyPAY.Web	Flexible Structure building capability of Earnings     & Deductions	Rs. 1,25,000/-
		Standard Attendance & Leave Management(Month	
		end summary - Excel upload)	
		Loan And Advance Management	
		Payroll processing	
		Bank Transfer	
		Arrears	
		Overtime calculation	
		Bonus Calculation as per the Act	
		Gratuity Calculation as per the Act	
		Reimbursement Management	
		Supplementary Payments	
		Arrears Calculation	
		Full & Final Settlement	
		Statutory PF, ESIC, Professional Tax, MLWF	
		MIS Reports	
		User Defined Reports	
		Income Tax Management	
		Periodic & master base payroll charts	
		<u>HRIS</u>	
		Employee general information	
		Employee induction & exit activity	
		Employee promotion, transfer, increment with	
		letter generation	
		Employee salary structure & CTC report	
		Letter management with Email facility	
		Employee Assert Management	
		Organization chat	
		Head count report	
		MIS Reports	
		User Defined Reports	



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2.	Employee Self Service Module	<ul> <li>ESS gives employee direct access to their month end / year end paper work</li> <li>Each employee is provided with online account</li> <li>Employee can login &amp; view their         <ul> <li>Pay slip - Monthly, Cumulative, Yearly</li> <li>Yearly Salary Register</li> <li>YTD Salary Sheet</li> <li>Own salary structure</li> <li>Leave balance, YTD Leave Sheet</li> </ul> </li> </ul>	Rs.20,000/-
3.	Online TDS Declaration	<ul> <li>Employee can submit Income Tax Declaration Online</li> <li>Employee can attached soft copy of his declaration proof.</li> <li>Income Tax projection report - Projected &amp; Actual Basis</li> <li>Approval Workflow - Accepted &amp; Rejected Intimation</li> </ul>	Rs.25,000/-
4.	Online Reimbursement Claim	<ul> <li>Creation of different reimbursement heads.</li> <li>Employee can submit Reimbursement claim online.</li> <li>Employee can attached soft copy of his reimbursement bills.</li> <li>Reimbursement balance, entitlement, Summary, Ledger</li> <li>Approval Workflow - Accepted &amp; Rejected Intimation</li> </ul>	Rs.25,000/-
5.	Online Leave Application	<ul> <li>Flexibility to Create Leave Application Policy as per company's requirement.</li> <li>Parameters setting for Leave application.</li> <li>Different types of leave application like SL, PL, CL, COMP Off, OT, OD, OUT STATION, TRAINING</li> <li>Attendance regularization for forgot punch card, Late mark wavier, Early departure waiver</li> <li>Can view Leave balance before apply.</li> </ul>	Rs.25,000/-



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		<ul> <li>Auto mail initiations by system on apply, approve &amp; reject of leaves to User &amp; HOD respectively.</li> </ul>	
6.	Online Attendance	<ul> <li>Facility to capture attendance related data from different sources like swipe card, biometric system.</li> <li>Manage employee attendance, permission, late coming, overtime, leave, compensator off.</li> <li>Advanced shift management.</li> </ul>	Rs. 1,00,000/-
		<ul> <li>Shift Rotation.</li> <li>Shift Pattern.</li> <li>Different parameter setting with different shifts</li> <li>Attendance Arrears</li> <li>Flexible reports as needed.</li> <li>Integration with payroll software.</li> </ul>	
7.	Mobile App	<ul> <li>Employee Profile</li> <li>Daily Attendance Mark-in &amp; Mark-Out.</li> <li>Attendance with GPS Location tracking.</li> <li>Apply Leave for On Duty, Overt time, Attendance, where in HOD can approve such leaves on the GO.</li> <li>Employee can view their payslips details online.</li> <li>Reminders like Birthday / Anniversary etc.</li> </ul>	Rs.75,000/-



### **Annexure II**

8.	Recruitment Management	Manpower Requisition Form and  related World av for approvals	Rs. 125,000/-
	System	related Workflow for approvals	
		Vacancy Creation and related work  flow for approvals	
		flow for approvals	
		User friendly Resume Database	
		Management	
		Easy Integration of online Resume     Cobmission by any didate.	
		Submission by candidate	
		Search in Resume Database for	
		keywords, Vacancy Requirements	
		Search inside records, CVs, notes,	
		emails etc.	
		Review, Shortlist, Tag Candidate	
		Profiles	
		Schedule Interview Rounds with	
		Automatic alert to Candidates through	
		Emails	
		Online test for candidate.	
		Update Interview Results with	
		Automatic alert to Candidates through	
		Emails	
		Generate Offer Letters to candidates	
		with Automatic Alert to Candidates	
		through Emails	
		Generate Appointment Letters to	
		candidates with Automatic Alert to	
		Candidates through Emails	
		Post/View/browse Candidate Details,	
		Notes, Emails, History, CV at simple	
		clicks	
		Bulk Email to candidates.	



	Bus II	•	Company Objectives, Initiatives can	Rs. 150,000/-
9.	PMS Management System		be defined	
		•	Goals/KRA derived from Company	
			Initiatives can be maintained	
		•	Job Description based (JD) based goals	
			are maintained.	
		•	Goal sheet allocation for the	
			employees with workflow between	
			manager and employee can be done.	
		•	Upon Goal Sheet Approval by employee	
			and manager, goal sheet is assigned to	
			the employee	
		•	Employee can regularly keep posting	
			goal progress which is automatically	
			available to manager.	
		•	At the appraisal event, managers can	
			view goal sheet achievement and rate	
			the goal sheet.	
		•	KRA/ competencies/ QA forms can be	
			designed by the user and can be	
			allotted to employees at the	
			time of appraisal.	
		•	Notes can be put in by Managers,	
			dotted managers.	
		•	360 degree appraisal can be achieved	
			where Managers, Subordinates, Peer	
			group, Customers,	
			vendors can rate the employee based	
			on various user defined parameters.	
		•	Normalistion of appraisal score can be	
			done by HR if required.	
		•	Appraisal result is available at the time	
			for Promotions/increments.	
		•	Appraisal is fully automated, user	
			defined and workflow based with email	



	intimations.	
	Not closed Appraisals and conflicts can be tracked.	
10. Training Management System	<ul> <li>User defined Training Course / Course Categories available.</li> <li>Course Program can be created resulting into Training Schedule for a given Training Year.</li> <li>Nominations can be done through</li> <li>Employee can nominate himself online for the training through self nomination.</li> <li>Manager can nominate his subordinates for the training.</li> <li>Nomination can also be done due to Training Need Analysis.</li> <li>Faculty / Coordinator and External Agency masters can be maintained.</li> <li>While designing Courses, Qualifying Skills, Qualifying Courses, Reading Links etc. can be maintained.</li> <li>Direct Cost and indirect cost per employee can be maintained.</li> <li>Employees training cost can be calculated based on the formula.</li> <li>Trainings Schedule for the calendar is pre-defined and available to the employees online.</li> <li>After the training, Feedback can be posted by employees and faculty / trainer can also post the rating of the participant employees.</li> </ul>	Rs. 100,000/-



		Date wise Employees / Whole Program	
		Attendance can be maintained easily.	
		Training Locations, Training Venues,	
		Special Needs during training,	
		Expectation from the	
		training can be defined.	
		On the basis of predefined Priority scheme training program can be allotted for the limited no of seat.	
		Employee can place the request of exit	Rs. 50,000/-
11.	Exit Management System	online.	
		Request can be approved or rejected	
		by the immediate authority	
		Superiors can input exit requests for	
		their subordinates	
		Exit request is sent to each concerned	
		department heads for Approval	
		Department Head can input/track	
		receivables from the employee	
		Upon clearance from department heads	
		Email intimation to respective	
		authority for their	
		further course of action.	
		Auto transfer of data to Payroll for full & final settlement calculation.	
12.	Attendance Hardware Integration		Rs. 5000/- Per Machine

## **COMMERCIAL - TERMS & CONDITIONS**

### Warranty - Installation & Support

The above comprehensive package price is inclusive of Software Installation & Implementation, Updates & Software support for the period of one year. Thereafter Annual Software Maintenance Charges [ASMC] would be applicable. Details are mentioned below.



#### **Trainings**

3 Training sessions of four hours each. This training is provided free of cost within 2 months from the date of purchase. Training if required after two months would be chargeable @ 5,000/- per session of 4 hours.

### Annual Software Maintenance Charges [ASMC] -Scope of Work

- a) 20% of Software cost
- b) ASMC cost has to be paid at the starting of the ASMC period.
- c) ASMC covers unlimited Telephonic, Internet, and Email support for functional assistance during office hours.
- d) Remote desktop support for Technical queries via desktop sharing mechanism through Remote Desktop Sharing Software.
- e) ASMC includes software update as per in changes in PF, ESIC, PT, Income tax Rules & regulations by the government. It also includes free upgrades on software version.
- f) As ASMC is essential for regular Statutory updates, ASMC has to be renewed every year, failing which no updates, telephonic, internet & email support would be given from the date of expiry of the ASMC period.
- g) ASMC shall be revised upwards by 10% every year or as per prevailing inflationary rates whichever is higher.
- h) Additional Service Tax & other taxes if any would be charged on the ASMC amount at the time of billing.
- i) Personal visit if required for training, technical assistance or implementation support would be chargeable at Rs. 5,000/- per visit. (GST+TA+DA additional)

#### **Prices**

All charges quoted by SYSTECH Softwares Pvt. Ltd. are inclusive of license fees for granting right to use the software & other activities like implementation, training & updates within warranty period etc.

Please note by offering this license, SYSTECH Softwares is not transferring any rights other than those that allow the client to use the software exclusively for internal needs.

#### Taxes & Duties

- a) 18% GST would be applicable at the time of Purchase of the Software.
- b) 18% GST would be applicable at the time of ASMC billing.
- c) Any other taxes, if any introduced by the government would be taken in to the account at the time of billing
- d) All taxes have to be paid in advance.

Note: Order once placed cannot be cancelled in part or whole.

### **Payment Terms**

The payment terms for the software & other project development services provided by SYSTECH Softwares are as under:

1) All Taxes and 75% Advance on signing of this proposal into a purchase order & balance on completion of project.

Cheque should be in favour of "SYSTECH Softwares Pvt. Ltd."

#### **SYSTECH Softwares Pvt. Ltd.**

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#### **DELIVERY SCHEDULE**

- Delivery & Implementation will be an ongoing process to commence within 7 working days of receiving the advance payment from the client
- The expected time span required to prepare functional requirement specification is at 10-15 working days from the commencement of the project.
- The expected time span required to implement software is at 60-90 working days from the client acceptance of functional requirement specification.
- The time span to achieve complete stability & function ability is estimated at around 30 working days from completion of implementation.

### **TECHNICAL SPECIFICATIONS**

The application is designed using following technologies

Web Server: IIS

Front end: ASP .Net(C#)

Back end: SQL Server 2008 standard edition & above

### Infrastructure Required

### **Software Requirements**

#### Application Server (For web-modules)

- Windows 2008 onwards 32 / 64 Bit Operating Systems
- ➤ IIS 7.0 +
- > .NET Framework 3.5
- Internet Connection 2 MBPS
- > Server Access: Desktop sharing of Server through Team viewer.

#### Client machine (For web-modules)

• Microsoft Internet Explorer 8.0 and above

### **Database**

➤ • MS SQL Server 2008 and above



#### Hardware Requirements

### Application Server (For web-modules)

- Quad Core Server Grade CPU
- 8GB RAM (12GB recommended)
- 100 GB HDD (200 GB recommended)

### Client machines (For web-modules)

• The software can be accessed from any machine that can run Microsoft Internet Explorer 8.0

### **Payroll Client Requirements**

- Pentium IV and above based computer
- 4 Gb RAM
- 50 GB HDD

#### Facilities for SYSTECH Softwares at Client Location

Client should appoint an implementation committee/person that will periodically review the progress & the scope of the work.

Client will designate a co-coordinator for this project. Such designated person should be authorized for all approvals sought for finalization of the scope of and completed work.

All approvals or requests for changes should be given within 2 calendar days of submission for approval. In the event that such approvals or request for changes are not given within 2 calendar days then the request or work is deemed as approved

Authorized SYSTECH Softwares employees should be given access to all infrastructure & resources required for the completion of the project. Such infrastructure could be office / factory locations, servers, computers, personnel for interview, test data & acceptance criteria, etc

### Invoicing

SYSTECH Softwares will raise invoice at the above-mentioned stages for the appropriate amounts. Client should pay by crossed cheque payable at Mumbai or a draft drawn in favour of "SYSTECH Softwares Pvt. Ltd." Within 7 days thereof. In the unlikely event of delay in receipt of payment by SYSTECH Softwares, SYSTECH Softwares reserves the right to postpone or suspend further work on this project till the payment is received.

### **Project Order Acceptance & Commencement of Work**

Please note that while releasing the order description of services ordered or licenses purchased should be in accordance with & as described in the proposal. SYSTECH Softwares will issue an order acceptance only on the receipt of the firm project job order in conformance with the proposal and any other letter exchanged specifying or modifying terms & a cheque for the advance amount.

The project will commence within the number of days specified in the delivery schedule from the date of order acceptance issued by SYSTECH Softwares. This period is necessary for the mobilization of resources for this project.

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#### Services & Visits outside Mumbai / Bangalore

Client will reimburse traveling expenses, boarding & lodging expenses, out-of-pocket expenses & local conveyance charges incurred by SYSTECH Softwares for outstation visits of its personnel in connection with system study & analysis, installation of application, user-training & implementation support or any related activity required by the client.

#### Jurisdiction

All disputes shall be resolved by the jurisdiction of the law related to such dispute in Bangalore.

#### **Termination of this Contract**

SYSTECH Softwares reserves the right to terminate its contract with the client in the event of breach of terms & conditions (as mentioned in this document) by the client. On termination, client shall pay within 7 days, to SYSTECH Softwares, 100% of the value of the services accepted by the client up to date of termination.

A client may terminate the contract without ascribing any reason. If client terminates this contract, then client will make the payment to SYSTECH Softwares for completed phase, and on submitting to the client all deliverables that may be applicable at that stage of the contract.

#### Time Delays

At the start of the project, client and SYSTECH Softwares will agree on project schedules and deliverables as mentioned earlier. Client does acceptance of each deliverables as per the project plan. If there is any delay beyond the accepted timeframe on account of the client, unless explicitly stated in this proposal the efforts spent by SYSTECH Softwares during this period are charged on Time & Material basis. Any such delay, if it impacts the project time lines, will be conveyed to the client.

Any delay in the project timeline on account of SYSTECH Softwares will be reviewed for its impact on the project timelines. Any such impact will be conveyed to client. In the absence of any written impact report it will be presumed that the project timelines will not be affected or the delay has been accommodated for by the client.

### Liability

SYSTECH Softwares is not liable for any consequential loss arising from the use of the implemented system, either monetarily or otherwise, including but not limited to, loss of goodwill and other consequential losses directly or indirectly attributable to the use of the software.

### **Scope Changes**

In the event of changes to the approved system, SYSTECH Softwares will charge client for the effort required for re-designing & implementing the changes. If there is any functional additions / changes to the reviewed scope of work, the change order control clause will come into effect which states that the client will report in writing to Sensys Technologies within 7 days from the date of submission of the proposal. The efforts towards the same are charged on time & material basis.



### Validity of the Proposal

The proposal is valid for a period of 30 days (Thirty Days) from the date of submission of proposal by SYSTECH Softwares.

Assuring you of our best attention.

Thanking you

Vivek Shah SYSTECH Softwares Pvt. Ltd